

COUNTY CLERK COUNTY BOARD AGENDA ITEM REQUEST

REQUEST TO PLACE THE FOLLOWING ITEM ON THE COUNTY BOARD AGENDA

For the Agenda of: 10/06/09
Mo. Day Year

FROM: County/City Purchasing Department

CONTACT PERSON: Bob Walla, Assistant Purchasing Agent

PHONE: 441-8309 FAX: 441-6513

Description of the item:

<input type="checkbox"/>	Award a bid or RFP for Services	<input type="checkbox"/>	Ratify a contract for Services
<input checked="" type="checkbox"/>	Award a bid or RFP for Products	<input type="checkbox"/>	Ratify a contract for Products
<input type="checkbox"/>	Reject a bid or RFP for Services	<input type="checkbox"/>	Other:
<input type="checkbox"/>	Reject a bid or RFP for Products		

This is a recommendation from Vince Mejer, Purchasing Agent and the County Engineer Shop to award a contract for the Annual Supply of Grader Blades #09-222. We have reviewed the bids received and believe the following companies should be awarded a contract as the most responsive, responsible bidders meeting the specifications:

Winter Equipment Company
Nebraska Machinery Company
Valk Manufacturing Company

The Yearly Cost to the County is estimated to be:\$48,000.00

City of Lincoln/Lancaster County (Lincoln Purchasing) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Tom Kopplin Asst. Purchasing Agent	Address	Purchasing\City & County 440 S. 8th St. Lincoln, NE 68508	Address
Email		Contact	Tom Kopplin Asst. Purchasing Agent	Contact
Phone	1 (402) 441-7414			Department
Fax	1 (402) 441-6513			Building
Bid Number	09-222	Department		Floor/Room
Title	Annual Supply of Grader Blades	Building		Telephone
Bid Type	Bid			Fax
Issue Date	09/01/2009	Floor/Room		Email
Close Date	9/16/2009 12:00:00 PM CST	Telephone	1 (402) 441-7414	
Need by Date		Fax	1 (402) 441-6513	
		Email	tkopplin@lincoln.ne.gov	

Supplier Information

Company Winter Equipment Company
 Address 1900 Joseph Lloyd Parkway
 Willoughby, OH 44094

Contact
 Department
 Building
 Floor/Room
 Telephone 1 (440) 946-8377
 Fax 1 (440) 942-0607
 Email
 Submitted 9/16/2009 8:38:28 AM CST
 Total \$46,907.00

Signature _____

Supplier Notes

Net 30.

Bid Notes

If you need assistance in preparing your bid, there are several options.

1) Click the the "Help" button in the upper right hand corner of any screen; 2) Contact our office for a training session in Purchasing or assistance over the phone; 3) View the PowerPoint presentation at <http://www.lincoln.ne.gov/city/finance/purch/spec/veninst.ppt>

Bid Messages

Please review the following and respond where necessary

#	Name	Note	Response
1	Specifications	I acknowledge reading and understanding the specifications.	Yes
2	Instructions to Bidders	I acknowledge reading and understanding the Instructions to Bidders.	Yes
3	Electronic Signature	Please check here for your electronic signature.	Yes
4	Delivery	State number of delivery days ARO. FOB to the City/County at the location specified with all transportation charges paid.	2-4 weeks ARO
5	Term Clause of Contract	(a) Bid prices firm for the full contract period. YES or NO (b) Bid prices subject to escalation/de-escalation YES or NO (c) If (b), state period for which prices will remain firm: through _____	A - Yes
6	Kindred Pricing	Kindred pricing for City, i.e., list percent off, catalog number, or other method approved by City. (XX% off of the (year) catalog)	None

Line Items

#	Qty	UOM	Description	Response
1	200	EA	5' X 8" X 1" Thru-Hardened Flat Plow Blade	No Bid
Item Notes:				
Supplier Notes:				
2	1	EA	4' X 8" X 1" Thru-Hardened Flat Plow Blade	No Bid
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
3	1	EA	3' X 8" X 1" Thru-Hardened Flat Plow Blade	No Bid
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
4	1	EA	2' X 8" X 1" Thru-Hardened Flat Plow Blade	No Bid
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
5	1	EA	Carbide Insert, 5' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$220.00
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes: Quoting Winter Equipment Carbide Blades. See attached specifications.				
6	10	EA	Carbide Insert, 4' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$176.00
Item Notes:				
Supplier Notes: Quoting Winter Equipment Carbide Blades. See attached specifications.				
7	10	EA	Carbide Insert, 3' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$132.00
Item Notes:				
Supplier Notes: Quoting Winter Equipment Carbide Blades. See attached specifications.				

8	1	EA	Carbide Insert, 2' X 6" X 3/4" Thru-Hardened Flat Plow Blade	No Bid
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
9	50	EA	7' X 8" X 3/4" Thru-Hardened DBC Grader Blade	No Bid
Item Notes:				
Supplier Notes:				
10	25	EA	6' X 8" X 3/4" Thru-Hardened DBC Grader Blade	No Bid
Item Notes:				
Supplier Notes:				
11	1,000	EA	7' X 8" X 1/2" High-Carbon DBC Grader Blade	No Bid
Item Notes:				
Supplier Notes:				
12	100	EA	Carbide Insert, 25" X 8" X 1" Right Curb Guard	\$147.11
Item Notes:				
Supplier Notes: Quoting Winter Equipment PlowGuard-CurbGuard with carbide along the bottom and corner carbide patch. See attached specifications and literature.				
13	100	EA	Carbide Insert, 25" X 8" X 1" Left Curb Guard	\$147.11
Item Notes:				
Supplier Notes: Quoting Winter Equipment PlowGuard-CurbGuard with carbide along the bottom and corner carbide patch. See attached specifications and literature.				
14	50	EA	Carbide Insert, 25" X 6" X 1" Right Curb Guard	\$141.85
Item Notes:				
Supplier Notes: Quoting Winter Equipment PlowGuard-CurbGuard with carbide along the bottom and corner carbide patch. See attached specifications and literature.				
15	50	EA	Carbide Insert, 25" X 6" X 1" Left Curb Guard	\$141.85
Item Notes:				
Supplier Notes: Quoting Winter Equipment PlowGuard-CurbGuard with carbide along the bottom and corner carbide patch. See attached specifications and literature.				

Response Total: \$46,907.00

City of Lincoln/Lancaster County (Lincoln Purchasing) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Tom Kopplin Asst. Purchasing Agent	Address	Purchasing\City & County 440 S. 8th St. Lincoln, NE 68508	Address
Email		Contact	Tom Kopplin Asst. Purchasing Agent	Contact
Phone	1 (402) 441-7414			Department
Fax	1 (402) 441-6513			Building
Bid Number	09-222	Department		Floor/Room
Title	Annual Supply of Grader Blades	Building		Telephone
Bid Type	Bid	Floor/Room		Fax
Issue Date	09/01/2009	Telephone	1 (402) 441-7414	Email
Close Date	9/16/2009 12:00:00 PM CST	Fax	1 (402) 441-6513	
Need by Date		Email	tkopplin@lincoln.ne.gov	

Supplier Information

Company	N M C
Address	930 West "O" St. Lincoln, NE 68528
Contact	Barry Stutzman
Department	Parts Dept.
Building	
Floor/Room	
Telephone	1 (402) 474-5566 1050
Fax	1 (402) 474-0118
Email	barrystutzman@nebraska-machinery.com
Submitted	9/9/2009 1:02:02 PM CST
Total	\$76,597.53

Signature _____

Supplier Notes

Bid Notes

If you need assistance in preparing your bid, there are several options.

1) Click the the "Help" button in the upper right hand corner of any screen; 2) Contact our office for a training session in Purchasing or assistance over the phone; 3) View the PowerPoint presentation at <http://www.lincoln.ne.gov/city/finance/purch/spec/veninst.ppt>

Bid Messages

Please review the following and respond where necessary

#	Name	Note	Response
1	Specifications	I acknowledge reading and understanding the specifications.	Yes
2	Instructions to Bidders	I acknowledge reading and understanding the Instructions to Bidders.	Yes
3	Electronic Signature	Please check here for your electronic signature.	Yes
4	Delivery	State number of delivery days ARO. FOB to the City/County at the location specified with all transportation charges paid.	100 working days after order is placed.
5	Term Clause of Contract	(a) Bid prices firm for the full contract period. YES or NO (b) Bid prices subject to escalation/de-escalation YES or NO (c) If (b), state period for which prices will remain firm: through _____	A
6	Kindered Pricing	Kindred pricing for City, i.e., list percent off, catalog number, or other method approved by City. (XX% off of the (year) catalog)	60% DH2 edges, 30% High carbon edges discounted from 2010 Caterpillar list price.

Line Items

#	Qty	UOM	Description	Response
1	200	EA	5' X 8" X 1" Thru-Hardened Flat Plow Blade	\$85.18
Item Notes:				
Supplier Notes: 7T3497				
2	1	EA	4' X 8" X 1" Thru-Hardened Flat Plow Blade	\$69.33
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes: 1359692				
3	1	EA	3' X 8" X 1" Thru-Hardened Flat Plow Blade	No Bid
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
4	1	EA	2' X 8" X 1" Thru-Hardened Flat Plow Blade	No Bid
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
5	1	EA	Carbide Insert, 5' X 6" X 3/4" Thru-Hardened Flat Plow Blade	No Bid
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
6	10	EA	Carbide Insert, 4' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$233.07
Item Notes:				
Supplier Notes: 2642215				
7	10	EA	Carbide Insert, 3' X 6" X 3/4" Thru-Hardened Flat Plow Blade	No Bid
Item Notes:				
Supplier Notes:				

8	1	EA	Carbide Insert, 2' X 6" X 3/4" Thru-Hardened Flat Plow Blade	No Bid
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
9	50	EA	7' X 8" X 3/4" Thru-Hardened DBC Grader Blade	\$89.60
Item Notes:				
Supplier Notes: 5D9559				
10	25	EA	6' X 8" X 3/4" Thru-Hardened DBC Grader Blade	\$77.66
Item Notes:				
Supplier Notes: 5D9558				
11	1,000	EA	7' X 8" X 1/2" High-Carbon DBC Grader Blade	\$50.74
Item Notes:				
Supplier Notes: 9W2315				
12	100	EA	Carbide Insert, 25" X 8" X 1" Right Curb Guard	No Bid
Item Notes:				
Supplier Notes:				
13	100	EA	Carbide Insert, 25" X 8" X 1" Left Curb Guard	No Bid
Item Notes:				
Supplier Notes:				
14	50	EA	Carbide Insert, 25" X 6" X 1" Right Curb Guard	No Bid
Item Notes:				
Supplier Notes:				
15	50	EA	Carbide Insert, 25" X 6" X 1" Left Curb Guard	No Bid
Item Notes:				
Supplier Notes:				
Response Total:				\$76,597.53

City of Lincoln/Lancaster County (Lincoln Purchasing) Supplier Response

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Phone	1 (402) 441-7414			Department
Fax	1 (402) 441-6513			Building
Bid Number	09-222	Department		Floor/Room
Title	Annual Supply of Grader Blades	Building		Telephone
Bid Type	Bid	Floor/Room		Fax
Issue Date	09/01/2009	Telephone	1 (402) 441-7414	Email
Close Date	9/16/2009 12:00:00 PM CST	Fax	1 (402) 441-6513	
Need by Date		Email	tkopplin@lincoln.ne.gov	

Supplier Information

Company Valk Manufacturing Company
 Address 66 East Main Street
 Post Office Box 428
 New Kingstown, PA 17072-0428
 Contact Dan Cribari, Plow Div Sales Mgr
 Department
 Building
 Floor/Room
 Telephone 1 (717) 766-0711 122
 Fax 1 (717) 697-6297
 Email plowsales@valkmfg.com
 Submitted 9/11/2009 1:27:04 PM CST
 Total \$86,793.75

Signature _____

Supplier Notes

Bid Notes

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Bid Messages

Please review the following and respond where necessary

#	Name	Note	Response
1	Specifications	I acknowledge reading and understanding the specifications.	Yes
2	Instructions to Bidders	I acknowledge reading and understanding the Instructions to Bidders.	Yes
3	Electronic Signature	Please check here for your electronic signature.	Yes
4	Delivery	State number of delivery days ARO. FOB to the City/County at the location specified with all transportation charges paid.	30 Days Steel
5	Term Clause of Contract	(a) Bid prices firm for the full contract period. YES or NO (b) Bid prices subject to escalation/de-escalation YES or NO (c) If (b), state period for which prices will remain firm: through _____	5a) Yes 5b) Yes 5c) Prices good for 1 year
6	Kindered Pricing	Kindred pricing for City, i.e., list percent off, catalog number, or other method approved by City. (XX% off of the (year) catalog)	30% off 2008 prices

Line Items

#	Qty	UOM	Description	Response
1	200	EA	5' X 8" X 1" Thru-Hardened Flat Plow Blade	\$102.00
Item Notes:				
Supplier Notes:				
2	1	EA	4' X 8" X 1" Thru-Hardened Flat Plow Blade	\$82.00
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
3	1	EA	3' X 8" X 1" Thru-Hardened Flat Plow Blade	\$62.00
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
4	1	EA	2' X 8" X 1" Thru-Hardened Flat Plow Blade	\$41.00
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
5	1	EA	Carbide Insert, 5' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$218.75
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
6	10	EA	Carbide Insert, 4' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$175.00
Item Notes:				
Supplier Notes:				
7	10	EA	Carbide Insert, 3' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$131.25
Item Notes:				
Supplier Notes:				

8	1	EA	Carbide Insert, 2' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$87.50
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.				
Supplier Notes:				
9	50	EA	7' X 8" X 3/4" Thru-Hardened DBC Grader Blade	\$98.00
Item Notes:				
Supplier Notes:				
10	25	EA	6' X 8" X 3/4" Thru-Hardened DBC Grader Blade	\$84.00
Item Notes:				
Supplier Notes:				
11	1,000	EA	7' X 8" X 1/2" High-Carbon DBC Grader Blade	\$55.84
Item Notes:				
Supplier Notes:				
12	100	EA	Carbide Insert, 25" X 8" X 1" Right Curb Guard	No Bid
Item Notes:				
Supplier Notes:				
13	100	EA	Carbide Insert, 25" X 8" X 1" Left Curb Guard	No Bid
Item Notes:				
Supplier Notes:				
14	50	EA	Carbide Insert, 25" X 6" X 1" Right Curb Guard	No Bid
Item Notes:				
Supplier Notes:				
15	50	EA	Carbide Insert, 25" X 6" X 1" Left Curb Guard	No Bid
Item Notes:				
Supplier Notes:				
Response Total:				\$86,793.75



[Log Off](#) [Help](#)

Welcome Robert Walla!

Server Time (Central): 8:01:00 am

Home Draft Bids Issued Suppliers Closed Awarded Cancelled

Responding Suppliers (09-222)

[Return](#) [Award Supplier](#)

<input type="checkbox"/> Supplier	Items Responded	Response Total	Note to Buyer
<input type="checkbox"/> Winter Equipment Company [View Response]	7	46,907.00	Net 30.
<input type="checkbox"/> Kennametal Inc. [View Response]	8	60,158.00	Invoice address is Dept CH10392, Palentine, IL 60055-0392. Bid Contact Address is 1600 Technology Way, Latrobe, PA 15650 Phone: 800-564-9489 Fax: 724 -539-5079 Terry.Manway@kennametal.com
<input type="checkbox"/> N M C [View Response]	6	76,597.53	
<input type="checkbox"/> Valk Manufacturing Company [View Response]	11	86,793.75	
<input type="checkbox"/> MIDWEST SERVICE AND SALES CO. [View Response]	15	143,549.00	The items bid are ALL or NONE - they are tied together. Our prices are only good for 60 days from the date of the bid letting. At that time, we can check with our supplier if the prices will remain the same as quoted. The blades will be delivered to only one FOB point or an additional \$120.00 will be added to the invoice. If we are awarded the bid, we will send diagrams for you to approve for each individual item before production begins.

Items 1-5 shown of 5

1

Awarded Suppliers

[View Supplier Award](#) [Clear Award](#) [No Award Event](#) [Complete Award](#)

No Awarded Suppliers

Bid Line Items

Description	Winter Equipmen	Kennametal Inc.	N M C	Valk Manufactur	MIDWEST SERVICE
1 5' X 8" X 1" Thru-Hardened Flat Plow Blade Quantity: 200 UOM: EA Item Notes:	\$0.00 (200) \$0.00	\$0.00 (200) \$0.00	\$85.18 (200) \$17,036.00	\$102.00 (200) \$20,400.00	\$151.42 (200) \$30,284.00
2 4' X 8" X 1" Thru-Hardened Flat Plow Blade Quantity: 1 UOM: EA Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.	\$0.00 (1) \$0.00	\$0.00 (1) \$0.00	\$69.33 (1) \$69.33	\$82.00 (1) \$82.00	\$121.14 (1) \$121.14
3 3' X 8" X 1" Thru-Hardened Flat Plow Blade Quantity: 1 UOM: EA Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.	\$0.00 (1) \$0.00	\$0.00 (1) \$0.00	\$0.00 (1) \$0.00	\$62.00 (1) \$62.00	\$99.93 (1) \$99.93
4 2' X 8" X 1" Thru-Hardened Flat Plow Blade Quantity: 1 UOM: EA Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.	\$0.00 (1) \$0.00	\$0.00 (1) \$0.00	\$0.00 (1) \$0.00	\$41.00 (1) \$41.00	\$66.63 (1) \$66.63
5 Carbide Insert, 5' X 6" X 3/4" Thru-Hardened Flat Plow Blade Quantity: 1 UOM: EA Item Notes: This item is currently not used and is listed strictly to establish pricing and	\$220.00 (1) \$220.00	\$270.00 (1) \$270.00	\$0.00 (1) \$0.00	\$218.75 (1) \$218.75	\$249.25 (1) \$249.25

availability.					
6 Carbide Insert, 4' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$176.00 (10)	\$216.00 (10)	\$233.07 (10)	\$175.00 (10)	\$199.40 (10)
Quantity: 10 UOM: EA	\$1,760.00	\$2,160.00	\$2,330.70	\$1,750.00	\$1,994.00
Item Notes:					
7 Carbide Insert, 3' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$132.00 (10)	\$162.00 (10)	\$0.00 (10) \$0.00	\$131.25 (10)	\$149.56 (10)
Quantity: 10 UOM: EA	\$1,320.00	\$1,620.00		\$1,312.50	\$1,495.60
Item Notes:					
8 Carbide Insert, 2' X 6" X 3/4" Thru-Hardened Flat Plow Blade	\$0.00 (1) \$0.00	\$108.00 (1) \$108.00	\$0.00 (1) \$0.00	\$87.50 (1) \$87.50	\$99.70 (1) \$99.70
Quantity: 1 UOM: EA					
Item Notes: This item is currently not used and is listed strictly to establish pricing and availability.					
9 7' X 8" X 3/4" Thru-Hardened DBC Grader Blade	\$0.00 (50) \$0.00	\$0.00 (50) \$0.00	\$89.60 (50)	\$98.00 (50)	\$105.92 (50)
Quantity: 50 UOM: EA			\$4,480.00	\$4,900.00	\$5,296.00
Item Notes:					
10 6' X 8" X 3/4" Thru-Hardened DBC Grader Blade	\$0.00 (25) \$0.00	\$0.00 (25) \$0.00	\$77.66 (25)	\$84.00 (25)	\$90.79 (25)
Quantity: 25 UOM: EA			\$1,941.50	\$2,100.00	\$2,269.75
Item Notes:					
11 7' X 8" X 1/2" High-Carbon DBC Grader Blade	\$0.00 (1,000) \$0.00	\$0.00 (1,000) \$0.00	\$50.74 (1,000)	\$55.84 (1,000)	\$55.40 (1,000)
Quantity: 1,000 UOM: EA			\$50,740.00	\$55,840.00	\$55,400.00
Item Notes:					
12 Carbide Insert, 25" X 8" X 1" Right Curb Guard	\$147.11 (100)	\$196.00 (100)	\$0.00 (100) \$0.00	\$0.00 (100) \$0.00	\$155.88 (100)
Quantity: 100 UOM: EA	\$14,711.00	\$19,600.00			\$15,588.00
Item Notes:					
13 Carbide Insert, 25" X 8" X 1" Left Curb Guard	\$147.11 (100)	\$196.00 (100)	\$0.00 (100) \$0.00	\$0.00 (100) \$0.00	\$155.88 (100)
Quantity: 100 UOM: EA	\$14,711.00	\$19,600.00			\$15,588.00
Item Notes:					
14 Carbide Insert, 25" X 6" X 1" Right Curb Guard	\$141.85 (50)	\$168.00 (50)	\$0.00 (50) \$0.00	\$0.00 (50) \$0.00	\$149.97 (50)
Quantity: 50 UOM: EA	\$7,092.50	\$8,400.00			\$7,498.50
Item Notes:					
15 Carbide Insert, 25" X 6" X 1" Left Curb Guard	\$141.85 (50)	\$168.00 (50)	\$0.00 (50) \$0.00	\$0.00 (50) \$0.00	\$149.97 (50)
Quantity: 50 UOM: EA	\$7,092.50	\$8,400.00			\$7,498.50
Item Notes:					

Items 1-15 shown of 15

1